

Today Mediterranean ports are ready

Efficient services

Key features of an efficient port:

- **Reliability:** clients and logistics operators need to know their planning (lead time, etc) is going to be respected and fulfilled. And this despite inspections, etc.
- Speed: Reduce as much as possible time of stay of merchandises in the port due to port procedures.
- **Transparency:** clients need to know always what is happening to their cargo and why.
- **Productivity:** in terms of net productivity of the cranes for load / unload of vessels, in number of movements per hectare in the container terminals, etc.
- And competitive price !





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Efficient port performance

→ Port performance in Southern Europe (e.g. in terms of crane and terminal productivity, transparency, THC cost, etc.) is equivalent and in some cases even better than performance in leading world ports.

E.g. of recent developments:

- Port of Barcelona BEST terminal automatisation
- Marseilles Port / Crane drivers reform
- Investments by Southern European Ports Authorities and global private operators were key elements of this transformation.

E.g. PSA, MSC, Hutchison, Lukoil, Meroil, Grimaldi, CMA-CGM, Shell, ELENGY, IKEA.. are investing in Intermed ports

★ Container terminals operate on a highly competitive market and are under constant pressure on costs and efficiency.





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Intermed ports added value services. Some examples:

Barcelona

EFFICIENCY NETWORK Port de Barcelona	Quality brand of the Port of Barcelona.
PORTIO	Port Community System of the Port of Barcelona. Technological platform that provides an easier interaction
Logistics Consultancy Port de Barcelona	Logistics consultancy for customers that want to improve their logistics, proposing more competitive alternatives.

Marseilles

AP	AP could be done directly or via a network of port, river, inland platforms.
med inklasolution logistique	Network of multimodal transport platforms established . Partnership agreement Port of Marseille Fos & 9 inland Ports
BIP	New Border Inspection Post (2012) in the eastern harbor of the port of Marseille-Fos. A better fluidity and a better inspection are

western harbor (Fos).

Port community system "AP+" Access to

guaranteed as it is already the case in the



DIPROPRIALE GENOVA PORTUALE	The Energetic and Environmental Port Plan (PEAP) is a tool aimed at orienting and promoting the use of renewable sources at the improvement of energetic efficiency within the port.
G-port	Genoa Port Authority is in the process of completing a comprehensive port information system (using the acronym E-port) developed with the valuable assistance of all the Operators' Associations.
Genoa Fast Corridor	Genoa Fast Corridor is a rail transport service operating between the Voltri Container Terminal and the Rivalta Scrivia freight village located midway between Genoa and Milan.